



Sales and Management Recruitment

Exclusively for the Building Industry

'At the Very Core of Your Business'

46b Bell Street, Sawbridgeworth Hertfordshire CM21 9AN
www.csguk.co.uk T: 01279 722888



About Courtney Smith Group

Established in the UK since 2003 Courtney Smith Group are leading recruitment consultants specialising in sourcing sales and management roles for the building industry.

We have built strong relationships with many well-known brands in the construction industry which has enabled us to offer quality vacancies & career opportunities to candidates.

We offer a confidential and professional service for both clients wishing to fill a vacancy or candidates looking to further their career.

Why you should talk to us first... because time is money.

- Specialist recruitment consultant for sales and management positions exclusively to the building industry
- Save time
- Professional, tailor-made service with assured confidentiality
- Extensive, continually updated database of candidates
- Nationwide coverage
- Executive search and selection service for senior management and directors
- Over 150 years combined recruitment experience
- New interactive web site



An Introduction to Courtney Smith Group

Our prime objective is to provide a high-quality recruitment service for organisations looking to recruit sales and management personnel. Courtney Smith Group aim to deliver an unparalleled specialist recruitment service in terms of quality, efficiency and overall value for money. With extensive experience recruiting exclusively within the building industry, we possess both the expertise and market sector knowledge to offer confidential advice on all aspects of the recruitment process.

Whether recruiting for a large multi-national or the smaller independent, the principle remains the same: "to provide the best possible service at all times".

One of our trained consultants will work with you to establish a comprehensive brief detailing the job specification, personality profile and remuneration package.

All applicants are thoroughly interviewed by experienced consultants before being recommended to ensure you only see candidates who match your specification.

Our services are charged on a "results only" basis, therefore the emphasis is very much on the "quality" of the candidates that we recommend.

Whatever your requirements, if your business is involved in the manufacturing, distribution or merchanting of building products, we know we can help.



Executive Division

Personalised executive search, tailored for the building industry

Building on its already well-established reputation for supporting the recruitment needs of clients and candidates in the building industry, Courtney Smith Group are proud to also offer their Building Industry Managerial Jobs service.

Our building industry managerial division provides a dedicated senior level recruitment service both to industry and to individuals seeking to maximise their potential and climb to the very top of the career ladder.

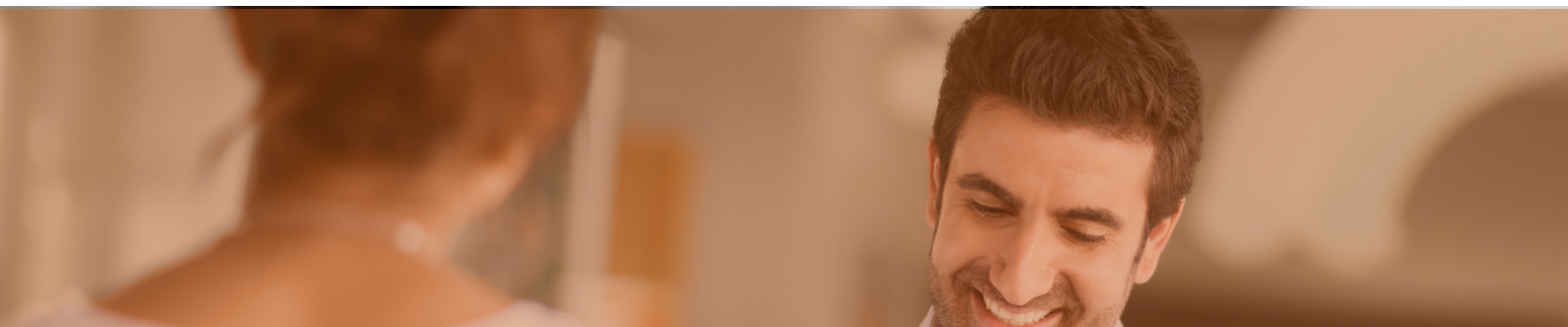
For recruiting companies, we can access a large portfolio of potential candidates and an enviable network of industry contacts. As a member of the Builders Merchant Federation since 2008 we can also help to recruit in this area.

Our clients range from small, independent builders' merchants to the large nationals and from the small, niche manufacturers right up to the very large corporate suppliers. We know what they want, and we genuinely understand the intricacies of the building industry managerial jobs market.

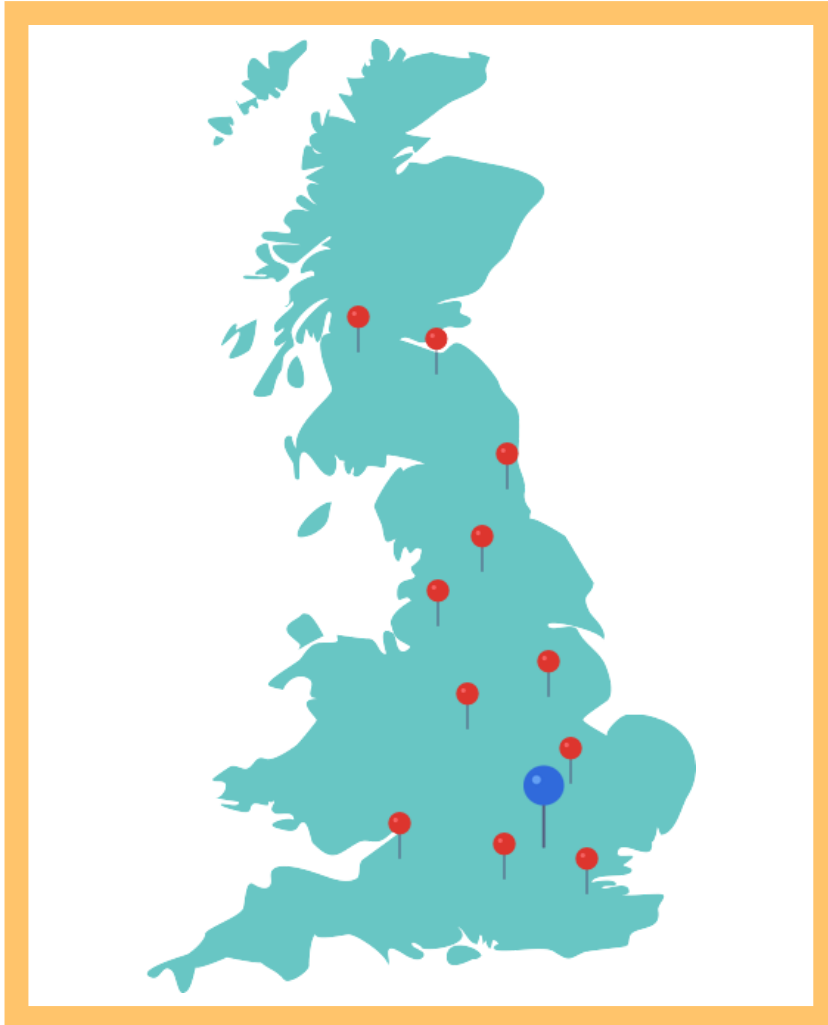
In this division we focus on:

- Managing Directors
- Sales Directors
- Commercial Directors
- Sales & Marketing Directors
- National Sales Manager
- National Account Managers
- Regional / National Sales Managers
- General Managers
- Commercial Managers

We know that our clients look for a focused and dedicated service capable of meeting their needs quickly and with minimum disruption to the running of their business and we are very often brought in to handle highly sensitive recruitment projects when the need for confidentiality and discretion is paramount.



Where We Meet Candidates



Glasgow
Edinburgh
Newcastle
Leeds
Warrington
Derby

Coventry
Dartford
Bristol
Huntingdon
Egham
Sawbridgeworth

We will always strive to have a face to face meeting to assess your aspirations for a new role.

We attend many exhibitions and shows within the building industry throughout the year and are always happy to have a confidential discussion.

We regularly meet candidates at various locations around the UK, the venues we usually use for these meetings are shown for you on our website for your convenience

We frequently meet at these hotels to discuss how best we can move forward a candidate's career as well as discussing recruitment needs with potential clients.

Please contact us to find out when we are at each location and we would be happy to discuss either your career aspirations or recruitment needs with you.